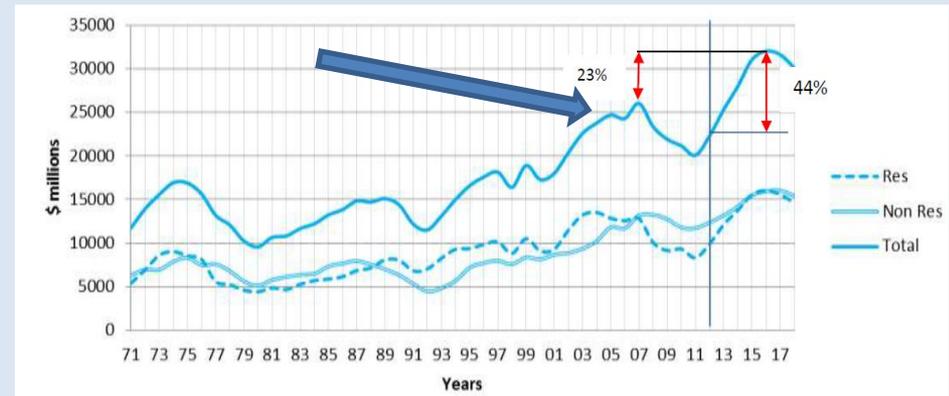


The Construction Clients' Group 10th Anniversary

- Casting back and looking forward

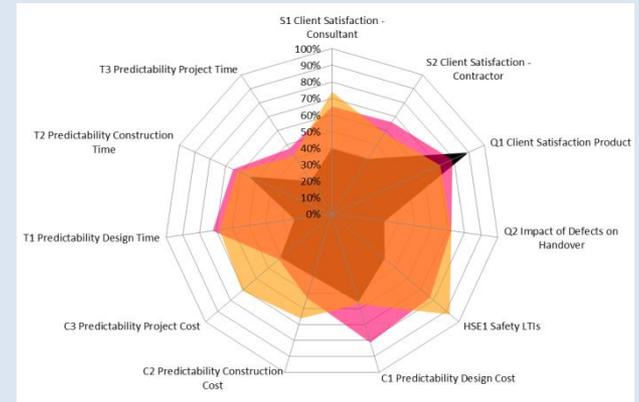
Industry Last 10 Years

- Started in a **boom**
- Leaky buildings
- GFC/**bust** (Mainzeal collapse)
- Christchurch Earthquakes 2010, 2011
- Pike River Inquiry – H&S
- Akld growth, Chch rebuild, and end of GFC **boom**



CCG's Place

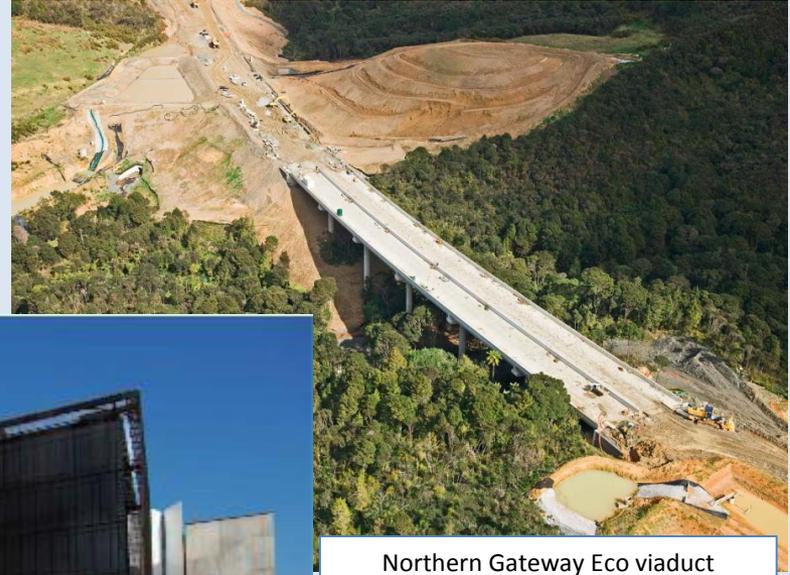
- Steady Membership Auckland, Wellington then Christchurch (recently)
- Client Protocols – Seek ‘Best value’
- National KPIs
 - data sets 2006, 2011, 2013...
 - comparable to UK
- Client resources (next two slides)



Pathfinder/ Exemplar Projects



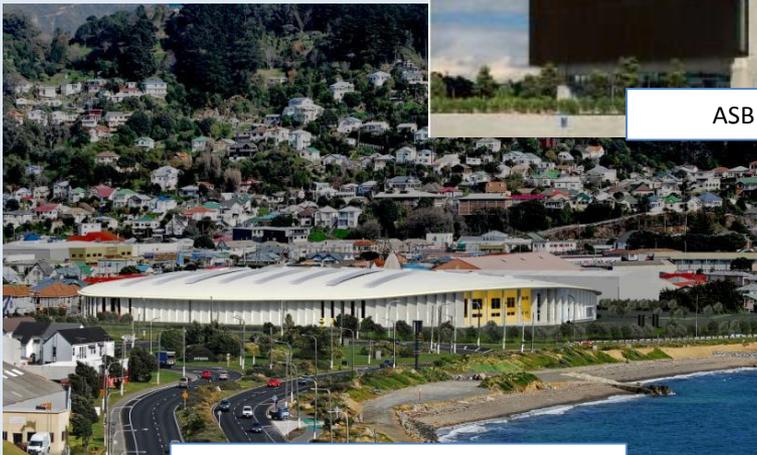
Whangaporoa Navy training centre



Northern Gateway Eco viaduct



ASB Sovereign House Akld

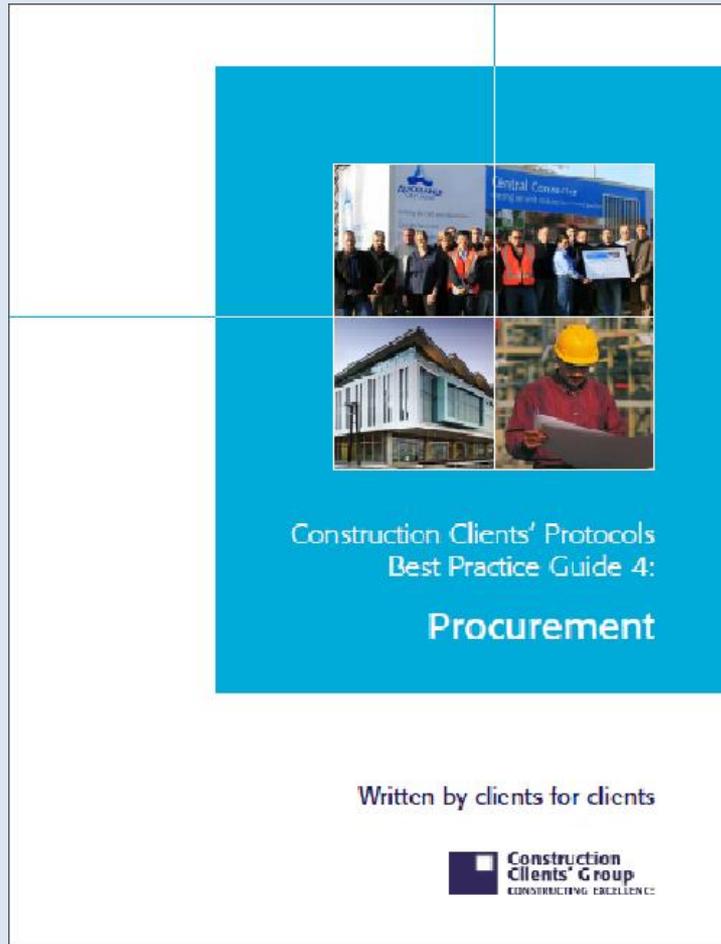


Wellington Netball Stadium



Albany High School

Best Practice Guides



- Client Leadership
- Sustainability
- Health and Safety
- Procurement
- Facilities Management
- More to come...

CCG's Place (continued)

- Influencing government (Productivity Partnership and MBIE)
- Christchurch procurement 'call to arms'
 - Reduce wasteful two stage tendering; package work and prequal
 - Risk-sharing instead of risk-shifting contracts



Industry Next 10 Years

- Christchurch rebuilt (new ways and ideas for disseminated)
- Auckland growth continues
- Aged infrastructure from the sixties boom replaced
- Building Information Modelling (BIM)
 - Increased client led use (currently a designer's tool)
 - Productivity gains in the design and construct and end-user satisfaction with the asset
- Procurement goals
 - More Early Contractor Involvement and collaboration
 - Speedier process
 - Risk sharing maturity
- Health and Safety Reform
 - Clients more selective of supplier H&S ability during procurement
 - Clients more proactive in checking sites
 - Greater vigilance by regulator with more resources and stronger mandate
 - More prosecutions?

CCG's Place

- Many industry bodies, but only one representing clients in construction. Niche. Very few world wide!
- Won the ear of MBIE, continued involvement in Govt led developments and legislation e.g. construction procurement guidelines
- Stay the course and stick to strengths
 - Provide guidance and examples of best practice
 - Knowledge sharing
 - Influence through the power of ideas and dialogue

CCG Mission

“The Construction Clients’ Group aims to deliver improved industry performance resulting in a measurably better built environment. We are a unique bridge between industry, clients and government. We are governed by our members with the involvement of other customers and stakeholders.”



